



MAY 2004

# SCMA HEADINGS

progressively leading the marine industry into the new millennium

THE OFFICIAL NEWSLETTER OF THE SCMA

## Court Rules... SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach

Can Proceed as Scheduled, April 28 - May 2, 2004

*(Not affiliated with, or sponsored by, Duncan McIntosh Company Inc.'s 2004 Newport Boat Show at Lido Marina Village.)*

The Southern California Marine Association is pleased to announce that an effort by the Duncan McIntosh Company to cancel the SCMA's April 28 - May 2, 2004 boat show at Newport Dunes was defeated in U.S. Federal District Court in Santa Ana, California after a preliminary injunction hearing on March 30, 2004. The Court found in favor of the SCMA, allowing its boat show at Newport Dunes to move forward as scheduled. The Court also rejected McIntosh's request that SCMA be ordered to run retroactive advertising.

Essentially, the Court ruled that the Duncan McIntosh Company cannot prevent other boat show promoters from conducting boat shows in Newport Beach, and that Newport Dunes should not be denied the opportunity of being a boat show venue. The Court had rejected McIntosh's request for a temporary restraining order canceling the show last week.

"For the good of the entire Southern California marine industry, we tried to avoid this unnecessary legal wrangling four months ago when SCMA stated in written correspondence to the Duncan McIntosh Company that we were hopeful that the parties can agree that there is no conflict between the phrases it is using to describe the SCMA boat show and DMI's registered trademark, and that both parties can peacefully co-exist without legal controversy," said SCMA Executive Director, David Geoffroy. "Unfortunately, DMI chose to ignore this solution and responded by filing a lawsuit four months later. With this legal hurdle now behind us, all systems are go for a very successful boat show at Newport Dunes on April 28. Over 98% of available in-water and on-land exhibit space is already committed with a month still ahead of us."

"The important point is that the Court rejected McIntosh's request to cancel SCMA's boat show and instead ordered a minor modification of the show's name and a modest disclaimer. Newport Dunes considers this result a victory," noted Kyhm Penfil, a partner at Call, Jensen & Ferrell and counsel for Newport Dunes. The official show title is now SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach.

The SCMA is a 48-year old member-owned trade organization, dedicated to the promotion and development of the recreational boating business where profits derived from boat show revenues are reinvested to help grow the marine industry. SCMA presently produces six major consumer boat shows annually at Los Angeles, Orange County/Anaheim, Newport Beach, Fairplex/Pomona, San Diego and Long Beach. ⬇

## CASTAIC LAKE REMAINS OPEN

Your SCMA was represented by Show Manager, Terry Tjaden at the March 2004 Castaic Lake Town Council meeting regarding the future operation of this valuable Southern California recreational facility. So far, stop-gap budget measures have been successful in preventing the Lake from being closed due to State financial shortfalls.

At the March 2 meeting, the news was positive with the announcement by Don Allen of L.A. County Parks and Recreation Department that the Lake would remain open for recreational boating indefinitely based on the much abbreviated budget now being implemented.

It was also decided at the meeting two action groups be formed; one is a "Regional Task Force," the other a "Vision Committee." The "Regional Task Force" will be comprised of one member each from the Castaic Town Council, Friends of Castaic Lake and the Castaic Chamber of Commerce plus Parks and Rec, the County and the State. The focus of this group will be to determine long term goals for the facility. The "Vision Committee" is charged with the responsibility of coming up with ideas to augment and enhance revenues for the Lake, working closely with the Friends of Castaic Lake and Dana Robertson, the newly appointed Superintendent at the Lake. This committee will be co-chaired by Hal Neff and Chris Neely, with the Town Council and the Parks and Recreation overseeing it. ⬇

## TIME TO HIT THE CAMPAIGN TRAIL

The process to nominate and elect (in June 2004) five SCMA Board of Director Members has begun. At the March Board of Directors meeting, Sid Partow, Newport Boats

accepted the responsibility to act as Chairman of the SCMA nominating committee along with fellow board members Doug Ament and

Harvey Wills. If you are interested in running for one of the five open Board positions, or have a suggestion on who would make a good candidate, please contact one of the committee members immediately in order to be considered for a place on the ballot. The nominating committee will present a suggested slate of nominees to the Board for final approval at the May 2004 regularly scheduled Board of Directors meeting. Please get involved...SCMA values your input and continued support. ⬇

**SCMA 2004  
Nominating  
Committee Formed**

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 Orange, CA 92866  
 (714) 633-7581  
 FAX (714) 633-9498.

**SCMA OFFICERS**

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 Treasurer: Jack Means  
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# JIM HENDRICKS HONORED FOR EDITORIAL EXCELLENCE



Former Trailer Boats magazine editor, now associate publisher and secretary of the SCMA, Jim Hendricks, has been honored by BoatU.S. with the 2003 Moulton H. "Monk" Farnham Award for Excellence in Editorial Commentary.

Established 1996 by BoatU.S. in memory of Monk Farnham, former chairman of the BoatU.S. National Advisory Council and outspoken editor of a number of boating magazines, the award recognizes editors who have a passion for boating, a crusading spirit and a willingness to lead the debate on issues facing recreational boating.

During an awards ceremony held at the annual meeting of Boating Writers International at the Miami Boat Show in February, Hendricks was honored by BoatU.S. Vice President – and president of BWI – Michael Sciulla. Sciulla recognized Hendricks' for taking on a number of "sacred cows" in the marine industry through his editorial column, On Plane.

"It took some measure of guts for Hendricks to use his column to comment on some of the stranger goings-on in this industry, an approach pioneered by Monk Farnham years ago," said Sciulla. "Hendricks deserves this award for demonstrating the courage of his convictions."

In accepting the award, Hendricks said, "I believe that the best way to ensure a strong, vital readership is through editorial honesty, objectivity and a passion for boating. That's what this award is all about." ⚓

## SCMA BOAT SHOWS ONLINE...

All members are encouraged to visit SCMA's two new websites – [www.orangecountyboatshow.com](http://www.orangecountyboatshow.com) and [www.scmaboatshowatthedunesinnewportbeach.com](http://www.scmaboatshowatthedunesinnewportbeach.com). In an effort to better position our individual boat shows on various internet search engines, SCMA has created an individual website identity for each one of our six annual boat shows. Not only have we secured the domain name for each boat show, but the content for each boat show has been significantly expanded and enhanced with more detailed information. Boat show exhibitors and the general public now have the option of logging on directly to the specific SCMA boat show of their choice, or they can still visit the SCMA home site at [www.scma.com](http://www.scma.com) and simply click on the appropriate boat show link. Please take time for a visit and let us know what you think! ⚓

## WHAT'S HAPPENING... Call "Joker's Wild" for more regatta information at (928) 680-0265

A Guide to Special Boating Events In and Around Southern California

**APRIL 2004**

April 30 - May 2 ..... **ELIMINATOR BOATS REGATTA** — Lake Havasu – more information (928) 680-0265 or (909) 681-1222

**MAY 2004**

May 7-8 ..... **GROUP 1 MARINE / CONQUEST REGATTA** — Lake Havasu – more information (928) 680-0265

May 14-16 ..... **NEWPORT BOATS / SEA RAY OWNERS RENDEZVOUS** — Lake Havasu – more information (928) 680-0265

May 21-23 ..... **NEWPORT BOATS / SEA RAY OWNERS RENDEZVOUS** — Catalina – more information (928) 680-0265

**JUNE 2004**

June 5-6 ..... **LAUGHLIN RIVER DAYS** — boat racing, Laughlin, Nevada – more info (863) 439-7767

June 11-13 ..... **DANA PERFORMANCE BOATS REGATTA** — Lake Havasu – more information (928) 680-0265

June 12-13 ..... **IRVINE LAKE V-DRIVE BOAT REGATTA** — more info (714) 649-9113 – reservations required for boats in-water

June 18-20 ..... **RIVER RACER EXTREME REGATTA** — Lake Havasu -- more information (928) 680-0265

June 18-20 ..... **SLEEK CRAFT AND MAGIC POWERBOATS REGATTA** — Lake Havasu, AZ – Nautical Inn – more info (602) 954-0725

June 25-27 ..... **ESSEX PERFORMANCE BOATS REGATTA** — Lake Havasu – more information (928) 680-0265

**SEPTEMBER 2004**

September 17-19 .... **LAVEYCRAFT PERFORMANCE BOATS REGATTA** — Lake Mead, NV – more information (909) 273-9690

If you'd like your event listed, please email [mediadirection@aol.com](mailto:mediadirection@aol.com)

# DEVELOPERS PLAN TO REPLACE LIDO MARINA VILLAGE

(source: March 12, 2004 Daily Pilot, June Casagrande)

The popular Lido Marina Village complex in Newport Harbor is reported to be the target of real estate developers who have expressed interest to several members of the City Council to demolish the existing shops and restaurants along the waterfront and replace them with a new luxury hotel and upscale time-share condominiums. Griffin Realty Corp. of Laguna Beach has also discussed their plans for Lido Village with City Planning Department staff members, although no formal paperwork has been filed.

According to Newport Councilman, Steve Bromberg, the redevelopment project would include an Italian style villa motif for a new 75 room hotel structure and approximately two dozen cottage-type condominiums. The construction plan would also include a complete redesign of the existing boat slips to make them more user-friendly and bring the marina portion into compliance with the city fire codes.

In order to move forward with the proposed project, Griffin Realty Corp. would have to acquire and then bulldoze the structures on Via Oporto and Via Lido. Apparently, the present Lido Village firm, JC Partners, has heard about the plans as they have approached some of the individual property owners in the area about purchasing their land.

Not all local business and property owners in the Lido Village are in favor of this development. "I have no intention of selling," said Douglas Dreyer, owner of the building at 3416 Via Lido, who said he had been approached by representatives of JC Partners with a purchase price that was ridiculous. "This is part of our retirement plan. We've got nine good tenants. We've just spend \$40,000 renovating the building. We don't want to sell." Dreyer said he supported a revitalization of the Village area but not a complete razing of it.

"A rumor is out there that the developer would ask the city to use eminent domain," Bromberg said. "That certainly doesn't seem like a possibility to me. That's not how eminent domain works." Carol Hoffman, principal of Government Solutions, Inc. which is representing Griffin Realty Corp. said, "Our intent is to work closely with the city and the community as we go forward to address both city and community issues to achieve a quality revitalization for this key area." Hoffman also said they wanted to acquire properties in the traditional way, through negotiations with owners. But she also commented that she would not completely rule out the possibility of seeking city support for eminent domain. ↓

## NEW WELCOME MEMBERS

The following new members were voted upon and approved at the March 16, 2004 SCMA Board of Directors meeting.

### REGULAR

Derrick Yacht & RV Sales, Inc.  
12392 Beach Blvd.  
Stanton, CA 90680  
866-161-1300  
FAX 714-901-1302  
Website: www.derrickyachtsales.com  
email: broker@derrickyachtsales.com  
Rep: George Derrick  
*New & used boats, RVs, parts & service*

Lake Powell Resorts & Marinas  
P.O. Box 15987  
Page, AZ 86040  
928-645-1001  
FAX 928-645-5175  
Website: www.lakepowell.com  
email: ward-steve@aramark.com  
Rep: Steve Ward  
*Lake Powell rental houseboats*

Trident Boats, LTD  
1774 E. Chase Avenue  
El Cajon, CA 92020  
619-590-2628  
FAX 619-482-5619  
Website: www.tridentboats.com  
email: wes@tridentboats.com  
audrey@tridentboats.com  
Rep: George & Audrey Inskeep  
*Custom performance boat manufacturer*

### ASSOCIATE

Breeze Easy, Inc.  
4655 Cass Street, Ste. 110  
San Diego, CA 92109  
858-270-3700  
FAX 858-270-3737  
Website: www.breezeeasy.com  
email: info@breezeeasy.com  
Rep: William Blozan  
*Fractional yacht management*

Coves on the Colorado River  
11450 Sheldon St.  
Sun Valley, CA 91352-1121  
818-768-8100  
FAX 818-768-8802  
Website: www.robbevans.com  
email: jeffolshan@robbevans.com  
Rep: Jeff Olshan  
*Real estate, lake front lots on Colorado River*

G-M Marketing  
820 Sycamore Avenue, #146  
Vista, CA 92081  
760-734-6697  
email: g-meyer@adnc  
Rep: Gary Meyer  
*Marine decor items*

Light Active, Inc.  
2200 Outlet Center, Dr.  
Oxnard, CA 93036  
805-988-8402  
FAX 805-988-9772  
Website: www.softubdirect.com  
Rep: Chris Lefevre  
*Portable soft-sided spas*

National City Bank  
23046 Avenida de la Carlota  
Laguna Hills, CA 92653  
949-460-6427  
FAX 949-460-6428  
email:  
daniel.borsch@nationalcity.com  
Rep: Danny Borsch  
Retail/wholesale financing  
Rep: Tim Romine  
*Marine Electronics*

Sunglass Rage  
32035 Corte Bacarro  
Temecula, CA 92592  
(909) 506-6130  
email: sunglassrage@yahoo.com  
Rep: Steve Claes  
*Retail sunglasses*

## THOUGHT FOR THE MONTH

"Winning is the science of being totally prepared."

## EXECUTIVE DIRECTOR'S MESSAGE



by  
Dave Geoffroy

The 12th Annual Orange County Boat Show was an incredible success. Exhibitors reported that sales of both new boats and accessories were outstanding, and overall attendance for the four days was up an impressive 25 percent over 2003. I would personally like to thank all of our loyal exhibitors for continuing to demonstrate such strong support for our SCMA shows throughout the year. It is your participation that makes these shows so successful with the Southern California boating audience.

As verification of that fact, our recent consumer exit survey at the 2004 Los Angeles Boat Show revealed that over 85 percent of those attending responded that our boat show rated a "good to excellent" experience. I think we can all be proud of boat shows that we put on, knowing that the boating public is enjoying the product we present.

With that said, our industry in Southern California continues to demonstrate strength and plenty of reason for optimism as we approach the important spring and summer selling seasons. In spite of record high gasoline prices and political unrest on the international front, we hear reports from our members that business is generally good with sales running slightly ahead of the pace set in 2003. Hopefully our boat shows, along with modest interest rates, will continue to persuade people that boating is a sound investment in their future lifestyle.

As you are all well aware, your SCMA staff is pulling double duty this month with the Orange County Boat Show the first week of April and then coming back just a few weeks later with SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach at the end of the month. This is going to be a formidable challenge, but we're confident that we're well prepared to deliver two outstanding boat shows for our members.

As you will read elsewhere in this newsletter, we have had a tremendous reception from the motoryacht dealers and brokers to our Newport Dunes show. In-water space is over 98 percent sold at this moment and we anticipate no problem filling the few remaining vacancies well before showtime. I'd also like to remind everyone that SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach has two venues – one for motoryachts at Newport Dunes, and the all-sail portion of the show at Newport Harbor Nautical Museum. We are offering free water taxi service between the Dunes and the museum for the convenience of our guests.

In closing for this month, I'd like to encourage all our members to participate in the upcoming Board of Directors elections. If you'd like to toss your name into the ring for candidate consideration, please call our office and we'll forward your interest along to the nominating committee. SCMA is a member driven association that is governed by a volunteer fifteen person Board of Directors. This is your organization...please become involved. ⚓

*(Not affiliated with, or sponsored by, Duncan McIntosh Company Inc.'s 2004 Newport Boat Show at Lido Marina Village.)*

# \$100 MILLION WATERFRONT DEVELOPMENT PLANNED FOR LAKE ELSINORE

According to Dan Hamilton, founder and president of Marina Developers, LLC, ground will be broken in the next 30 to 60 days on a \$100 million "WatersEdge" project at Lake Elsinore. The major real estate development will be a combination of mixed-use retail, residential and recreation, the centerpiece of which will be a gigantic shopping center for trailerable boats, personal watercraft and marine accessories.

Ian Brown, senior vice president of Grubb & Ellis and lead broker for "WatersEdge" said, "We're creating a water-oriented lifestyle destination for Southern California's outdoor enthusiast." Brown further commented that the project, which is located at the far northeast portion of the lake (in the special events/tournament water ski channel) is centered around a new 15-acre marina that is dedicated to the sale and marketing of a large variety of boats, watercraft and outdoor sporting products. When completed, the marina will have 300 permanent boat slips. In addition, "WatersEdge" will also offer up to 175,000 square feet of indoor boat and watercraft showrooms.


"Car dealers have always offered prospective buyers the opportunity to test-drive vehicles on the spot, but most boat dealers are still trying to sell their vehicles from a parking lot environment with no demonstration at all," said Brown.

The "WatersEdge" complex will also include up to 225 new homes, some with private slips and oversized garages.

When asked about controlling the ever-present algae problem that has plagued Lake Elsinore, Judith Brower, a spokesperson for Marina Developers commented that there were plans to address the water quality issue which might possibly include pumping water from outside sources into the lake to increase and stabilize the water level along with the installation of oxygenating equipment to help slow the growth of algae and prevent fish from dying during warm weather months.

If all goes according to plan, "WatersEdge" is scheduled for an initial opening during the Memorial Day weekend of 2005. ⚓

# GOVERNMENT WATCH



by Harry Monahan



By happenstance, we have a follow-up to last month's discussion of boating registration numbers, a report by the state Department of Boating & Waterways on the projected facilities needs for recreational boating in California. DBAW's study indicates that California will need an investment of more than \$800 million in waterfront facilities over the next 20 years to keep pace with the state's anticipated growth in boat registrations.

The projection is based on the prediction that California's recreation fleet will grow by more than 18,000 boats annually through the period 2003-2020, starting from the present total which is hovering around the one million mark.

The DBAW study predicts a need for 722 additional launch ramps to handle the large trailerboat population. The need is seen for more than 15,000 wet storage berths and dry storage accommodations for an additional 62,000. The study also notes the need for more than 23,000 additional vehicle/trailer parking spaces.

The study also updated the annual economic impact of recreational boating in California to \$16.5 billion, including \$1.6 billion in state and local taxes. The study estimates more than 8,500 California companies serve the boating public.

## CASTAIC UPDATE

While SB 1043, the Castaic Lake Rescue Bill, remains alive but suspended in the Legislature, some reliable sources are saying the staff and fee changes that have been made will insure the lake remaining open "indefinitely." (SB 1043 proposes to provide a Harbors & Watercraft Revolving Fund grant to L.A. County to keep Castaic open.)

Two committees are being formed, however, to insure the lake's future. A primary target for both groups will be to increase and stabilize revenues to meet the lake's operating expenses.

## DBAW BUDGET

Governor Schwarzenegger's proposed budget for 2004-2005 allocates \$65,783,000 for the operation of the Department of Boating & Waterways. That is a decrease of \$23.4 million or 26 percent from DBAW's current budget.

DBAW proposes to provide \$16.5 million in loans to public agencies for improvements to public marinas and will make \$3.5 million available in loans to private marina operators. Nearly \$10 million will be marked for grants to build new launch ramps, \$9 million for law enforcement, and \$2.5 million for safety education.

Funding for DBAW is derived primarily from boating gasoline taxes (state and federal), boat registration fees and loan repayments.

## NEW LEGISLATION

An effort is underway to revise the rules governing the Harbors and Watercraft Revolving Fund which is administered by the DBAW. AB 2665 is proposed by a coalition of the Marina Recreation Association, the Northern California Marine Association and the California Marine Parks & Harbors Association.

A major change would end an off-the-top allocation (\$26 million in the current budget) to the state Department of Parks and Recreation and require the Parks Department to apply for loans and grants as other agencies must. Also, AB 2665 would eliminate the current two-tier interest rate system under which private borrowers pay a higher interest than public agencies.

AB 2222, proposed by Assemblyman Paul Koretz (D, West Hollywood), would make boat operators liable under a new "crime" with a \$100 fine. The "crime" would be turning on the boat engine or on-board generator if there are people in the water within 20-feet of the boat. The object is to prevent swimmers or water sports enthusiasts from engaging in the hazardous activity of "teak surfing," which involves hanging on the swimstep or stern of a boat in order to body surf or surfboard in the boat's wake. The "surfer" is in danger of inhaling carbon monoxide and drowning, according to the U.S. Coast Guard.

The bill also proposes a public education program on the dangers of "teak surfing" financed by the Harbors & Watercraft Revolving Fund to require signs or stickers on the boat, and suggests marine engine manufacturers improve emission standards. SCMA is trying to negotiate with the author to amend the bill to concentrate on the public education proposal rather than the punitive aspects.



# UPDATE

## SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach

*Not affiliated with, or sponsored by, Duncan McIntosh Company Inc.'s 2004 Newport Boat Show at Lido Marina Village.*

SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach, April 28 - May 2, 2004, is rapidly coming together. In order to keep you better informed on the latest developments, itemized below is a point by point summary of what you need to know about the birth of this outstanding new SCMA boat show!

1. As of April 15, 2004 – SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach is fast approaching a complete exhibitor space sell-out. Over 98% of available in-water dock space is sold – All 100% of booth space is sold – and over 95% of on-land bulk space is sold.
2. This show will present the best and largest selection of name brand new and brokerage yachts on the west coast. Here are just some of the major boat brands already committed to display: Carver, Sunseeker, Baia, Fleming, Westcoast, Tiara, Fountain, Selene, Riviera, Hampton, Catalina, Hunter, Jeanneau, Beneteau, Bertram, Bluewater, Sea Ray, Meridian, Bayliner, Grady-White, Boston Whaler, Parker, Rodman USA, Mainship, Mikelson, Chaparral, Chris Craft, Rampage, Formula, Cruiser Yachts, Pursuit, Monterey, Centurion – and more to come!
3. This show will have the biggest-ever marine accessories, electronics and bluewater boating gear vendor area.
4. Newport Dunes Resort and Marina is the recognized motoryacht boat show capital of Southern California – plenty of convenient on-site parking – beautiful marina environment – centralized and easy to find location in the heart of affluent Newport Beach.
5. This show will also include a separate ALL SAIL venue at Newport Harbor Nautical Museum with free water taxi service to Newport Dunes. It is the only genuine full-featured boat show of its kind.
6. This show will feature over a half mile of new, carpeted docks, secured with a state-of-the-art (no pilings) SeaFlex anchoring technology with integral and unobtrusive fresh water and electrical systems.
7. This show will attract a qualified audience of attendees from the entire Pacific Rim thanks to the largest and most aggressive advertising, marketing and public relations campaign in the history of Southern California in-water boat shows. Because this is an industry produced boat show, all residual revenues generated are re-invested to promote the growth and continued prosperity of the recreational boating business.
8. It's a lot more than just another boat show...it's a Newport Beach happening. Free family entertainment, live radio remote appearances and broadcasts by Southern California's most popular stations, live music and jazz concerts daily featuring prominent southland performers. The most complete entertainment package presented by any boat show – see page 7 for complete details.
9. Delicious themed food and beverage courts at-the-docks and on-land will be catered with exquisite cuisine by Newport Dunes.
10. This boat show is supported by an unprecedented line-up of prestigious sponsors and supporters – Automobile Club of Southern California (presenting sponsor), Los Angeles Times (media sponsor), Fletcher Jones Motorcars of Newport Beach, California Yacht Brokers Association, 94.7 FM KTWW "The Wave" (official radio station), Newport Harbor Nautical Museum, Newport Beach Chamber of Commerce, Newport Beach Convention & Visitors Bureau, California's Department of Boating and Waterways.



*This is what over a half mile of new boat show docks look like. The SCMA dock project is virtually complete. By mid April, docks will begin to be floated into position in the Newport Dunes lagoon. The design and construction of the temporary boat show marina has been under the supervision of BLUEWater Design Group, a San Pedro based planning and engineering company specializing in marinas and waterfront resorts.*



*If you own an inflatable, electric boat or small runabout (under 16'), why not come to SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach by water and take advantage of the free valet boat parking.*



*Some of the classiest classics will be at SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach when the Southern California Antique Outboard Boat Club displays a collection of fully restored antique outboard motors and runabouts.*



*KTLA Channel 5 morning news helicopter reporter, Jennifer York, and her Jazz Quartet will be the featured live musical performers at SCMA'S 2004 BOAT SHOW at the DUNES, In Newport Beach, Saturday, May 1 from 4 to 7pm.*

*(Not affiliated with, or sponsored by, Duncan McIntosh Company Inc.'s 2004 Newport Boat Show at Lido Marina Village.)*

**The York Quartet**

# MORE THAN JUST A BOAT SHOW

*Come Enjoy!*

Scheduled to Appear at SCMA's 2004 BOAT SHOW at the DUNES, In Newport Beach

## WEDNESDAY, APRIL 28

### Dockside Jazz Cafe

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm Billy Mitchell Trio (Jazz)

### St. Bart's Bistro

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm Richard Hastings Trio (Jazz)  
2-4pm KCBS live radio appearance

## THURSDAY, APRIL 29

### Dockside Jazz Cafe

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm Rio Soul (Jazz)

### St. Bart's Bistro

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm Tony Guerero and Soul (Jazz)  
2-4pm KFRG live radio appearance

## FRIDAY, APRIL 30

### Dockside Jazz Cafe

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm Billy Mitchell Trio (Jazz)

### St. Bart's Bistro

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm The WAVE artist Dan Siegeli (Jazz)  
2-4pm KFVB live radio appearance  
5-7pm KZLA live radio appearance

## SATURDAY, MAY 1

### Dockside Jazz Cafe

Noon-4pm Trinidad & Tobago Caribbean Trio  
5-9pm Lew Matthews Trio (Jazz)

### St. Bart's Bistro

Noon-4pm Trinidad & Tobago Caribbean Trio  
4-7pm Jennifer York Jazz Quartet (KTLA 5 Morning News)  
12 noon-3pm KRTH live radio appearance  
3-5pm KTWV live radio appearance

## SUNDAY, MAY 2

### Dockside Jazz Cafe

Noon-4pm Trinidad & Tobago Caribbean Trio  
3-6pm Todd Johnson/Kirstin Korb Trio (Jazz)

### St. Bart's Bistro

Noon-4pm Trinidad & Tobago Caribbean Trio  
3-6pm Hi-Fi Quintet (Jazz)



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Orange, California 92866-2111

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Anaheim, CA

## IMPORTANT SCMA DATES *for 2004*

### **APRIL 1-4, 2004**

12th Annual Orange County Boat Show  
Anaheim Convention Center

### **APRIL 28 - MAY 2, 2004**

SCMA's 2004 Boat Show at the DUNES, In Newport Beach  
Newport Dunes

### **JUNE 10-13, 2004**

18th Annual Spring Boat Show  
Fairplex, Pomona

### **JULY 22-25, 2004**

San Diego Summer Boat Show  
Sheraton Harbor Island

*(Not affiliated with, or sponsored by, Duncan McIntosh Company Inc.'s 2004 Newport Boat Show at Lido Marina Village.)*

### CLASSIFIEDS

SCMA members are encouraged to place no charge 'classified' ads at their discretion. Please send classified copy to the SCMA office at (fax) 714-633-9498.

Rapidly expanding San Diego marine dealership that represents leading manufacturers at TWO locations (San Diego and Escondido) is seeking **SALES PROFESSIONALS!** Must be enthusiastic — self-motivating — positive attitude — professional demeanor — excellent selling skills — successful sales history. Also seeking **TECHNICIANS** — experienced marine/automotive tech — good skills — tools and boat handling experience. Repair, service, prop boats, engines, drive systems and trailers. FAX resumes to: BOATLAND, 760-735-2920 — phone 760-735-2909. Positions available in San Diego and Escondido.

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